

# PARTNER-AT-GLANCE



## COMPANY OVERVIEW

WEBSITE	www.fusionconsultinginc.com
HQ LOCATION	Dallas, TX
PARTNER LEVEL	Registered Partner
Strategic Partner Relationships	Salesforce, Tableau, Mulesoft, SAP



## TOP 3 DIFFERENTIATORS

1. Our consultants have 250+ years of experience in the healthcare market with proven and documented results.
2. A solution accelerator data model "Fusion Health Advantage™".
3. Vast experience in EMR, ERP and ancillary Healthcare sources data experience.



## KEY CONTACTS

Primary Sales Contact & Title	Paul Mayer Director of Sales	Salesforce Practice Lead Contact & Title	Evan Crawford Director of Clinical Informatics
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## CLOUD SPECIALTIES

- › Health Cloud
- › Marketing Cloud
- › Sales Cloud
- › Analytics
- › Service Cloud
- › Community Cloud
- › Mulesoft
- › Tableau\*



## SOLUTION SPECIALTIES

Fusion Health Advantage™

1. Fusion's Healthcare data model that is extensible to Salesforce Health Cloud data model.
2. Includes 13 years of healthcare data modeling subject areas.
3. The FHA data model allows for much faster implementation of complex Healthcare solutions.
4. Includes Provider and Payer Solutions.



## PROJECT SPECIALTIES

- ✓ Health Cloud Implementation and Customization
- ✓ Healthcare Analytics/Dashboards Implementation and Integration
- ✓ Customizing + Extending Healthcare Data Models and Workflows
- ✓ Care Management and Coordination
- ✓ Care Pathway Compliance
- ✓ Physician Practice Management
- ✓ Referral Management
- ✓ Appointment Scheduling and Utilization
- ✓ Patient Experience



## FOCUS AREAS

- ✓ Provider Groups
- ✓ Acute Care Hospitals
- ✓ Surgical Centers
- ✓ Heart Institutes
- ✓ Regional Medical Centers
- ✓ Operational Efficiency
- ✓ Home Health Care
- ✓ Payers



## PARTNERSHIP ALIGNMENT

CBU - Health and Life Sciences

SMB- Physician Groups



## AWARDS

Validated Clinical Results- 15 Peer Reviewed journal publications of our solutions.

Cisco Digital System Integrator Partner of the Year 2017

SAP Global Pinnacle Award Finalist 2017

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## FUSION HAS OVER 200+ ENGAGEMENTS



## ✓ CLINICAL VALIDATION



### **POKE-R: Using Analytics to Reduce Patient Harm"**

ACM International Conference on Information and Knowledge Management (CIKM 2013). International Workshop on Data Management & Analytics for Healthcare  
DOI: 10.1145/2512410.2512424



### **Improving patient care through analytics**

2016 4th International Symposium on Computational and Business Intelligence (ISCBI)  
DOI: 10.1109/ISCBI.2016.7743265



### **The future of healthcare avoiding pain, unnecessary interventions and reducing cost in the picu**

Critical Care Medicine (2018), (2017)  
DOI: 10.1097/01.ccm.0000529281.88522.94  
DOI: 10.1097/01.ccm.0000509936.41953.94



### **Predicting hospital capacity and efficiency**

Health INF 2018, International Conference on Health Informatics, At Funchal, Madeira, Portugal  
DOI: 10.5220/0006658905620570



### **Poke-r: using analytics to reduce patient harm**

10th International Conference on Health Informatics (2017),  
DOI: 10.5220/0006174603620369



### **Reducing red blood cell transfusions**

8th International Conference on Information Technology in Bio- and Medical Informatics (2017)  
DOI: 10.1007/978-3-319-64265-9\_10